

# NJBIZ

## VANGUARD 2018 SERIES

### LEADERS IN COMMERCIAL REAL ESTATE

#### KEVIN MCNAMARA AND PATRICK DEYHLE WINDELS MARX

**K**evin McNamara and Patrick Deyhle, partners at the law firm Windels Marx Lane & Mittendorf LLP, have teamed up on numerous high-profile real estate transactions over the past several years.

In the last 12 to 18 months, McNamara and Deyhle have helped close an estimated \$526 million worth of financing deals for companies such as JPMorganChase and M&T Bank.

For nearly 30 years, McNamara concentrated his practice in banking and commercial law. He has represented major banks and financial institutions, primarily in New Jersey and New York. He places particular emphasis on representing lenders in complex loan transactions and has significant experience in all aspects of lending, from the issuance of commitment letters to the exercise of remedies under defaulted loans.

While he handles varying types of transactions for lenders involving real estate and corporate/asset-based loans, such as bond financings, syndicated transactions, Freddie Mac/Fannie Mae transactions, loans secured by intellectual property and a broad spectrum of real estate financings, McNamara is also experienced in working out troubled loans and the documentation of sophisticated restructuring arrangements.

Deyhle concentrates his practice on financing transactions, including commercial real estate financing (acquisition, construction and permanent mortgage financing) and corporate financing. Additionally, he has experience in working out distressed loans and the documentation of restructuring arrangements and loan modifications. In the past 12 to 18 months, he represented a prominent national bank as agent and lead lender in a syndicated loan to partially finance the acquisition by a heavy-equipment dealer of a neighboring dealer, creating one of the largest dealers in the Northeast; serving as lender and agent in connection with a \$141 million syndicated credit facility to a joint venture consisting of two national insurance companies and a major regional real estate developer for the construction of a 451-unit apartment project located in Fort Lee.

Another \$340 million in financing transactions are expected to close by year's end. Financings have included PNC and TD Bank, a nod to the fact that Deyhle works closely with banks, financial institutions and other real estate lenders as well as developers, owners and investors.

